



Ranking '10	'09	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
1	1	RR Donnelley, Chicago, IL	\$9,857.4	\$11,581.6	-15	Thomas J. Quinlan III	55,000	N/A	N/A	Public	175
2	5	Quad/Graphics, Sussex, WI	\$4,775.00	\$1,788.50	+167	Joel Quadracci	25,000	SPEC 28% (International and logistics); CAT 20%; PUB 18%; INS 14%; BKS 8%; DM 6%; DIR 4%; PREP 2%	N/A	Public	80
3	2	Transcontinental Inc., Montreal, Canada	\$2,369.00	\$2,429.00	-2	Francois Olivier	11,000	N/A	N/A	Public	35
4	3	Valassis, Livonia, MI	\$2,244.20	\$2,381.90	-6	Alan F. Schultz	7,000	N/A	68 0 0	Public	3
5	4	Cenveo Inc., Stamford, CT	\$2,100.00	\$2,200.00	-5	Robert Burton	8,500	SPEC 55% (Custom resale, envelopes); COM 23%; PUB 16%; DIG 6%	166 516 464	Public	75
6	7	Deluxe Corp., Shoreview, MN	\$1,344.19	\$1,468.66	-8	Lee Schram	5,600	N/A	N/A	Public	34
7	6	Vertis Communications, Baltimore, MD Sub., Vertis Holdings, New York, NY	\$1,300.00	\$1,700.00	-24	Quincy L. Allen	5,500	N/A	N/A	Private	50
8	8	Consolidated Graphics, Houston, TX	\$990.90	\$1,145.15	-13	Joe R. Davis	5,343	COM 50%; DIG 20%; DM 15%; CAT 5%; PKG 5%	294 1,398 880	Public	70
9	10	Standard Register, Dayton, OH	\$694.00	\$791.10	-12	Joseph Morgan	2,760	BF 52%; DIG 33%; SPEC 15% (Labels)	272 54 321	Public	25
10	13	Vistaprint, Lexington, MA Div., Vistaprint N.V.	\$670.00	\$515.80	+30	Robert Keane	2,200	SPEC 100% (Small business marketing materials and consumer products)	N/A	Public	3
11	9	WorkflowOne, Dayton, OH	\$662.00	\$949.00	-30	Dean Truitt	2,400	BF 40%; SPEC 20% (Envelopes and stationery; distribution and fulfillment); COM 16%; DIG 10%	323 55 64	Private	15
12	11	Ennis Inc., Midlothian, TX	\$517.74	\$584.03	-11	Keith S. Walters	5,500	SPEC 44% (Apparel, promotional products, envelopes, tags and labels); BF 30%; FIN 13%; COM 13%	N/A	Public	42
13	12	DST Output, El Dorado Hills, CA Sub., DST Systems, Kansas City, MO	\$482.00	\$528.00	-9	Steve Towle	2,800	SPEC 100% (Transactional documents)	N/A	Public	3
14	-	Schawk Inc., Des Plaines, IL	\$452.40	-	-	David A. Schawk	3,000	N/A	N/A	Public	-
15	15	WS Packaging Group, Green Bay, WI	\$385.81	\$394.33	-2	Rex Lane	1,762	PKG 89%; SPEC 6% (Non-label/machine/tape); DIG 3%; DM 2%	80 66 1,425	Private	17
16	28	IWCO Direct, Chanhassen, MN	\$361.78	\$252.00	+44	James N. Andersen	2,400	DM 100%	167 6 68	Private	7
17	14	Brown Printing, Waseca, MN Div., Gruner + Jahr, Hamburg, Germany	\$353.00	\$415.00	-15	Volker Petersen	2,200	PUB 70%; CAT 30%	171 0 0	Private	3
18	18	Fort Dearborn, Elk Grove, IL	\$350.00	\$350.00	-	Mike Anderson	1,300	PKG 100%	N/A	Private	10
19	16	Sir Speedy Printing and Marketing Services, Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$345.00	\$357.00	-3	Richard Lowe	N/A	DIG 35%; COM 25%; DM 20%; PREP 10% BKS 5%; SPEC 5%	N/A	Private	376
20	22	Multi-Color Corp., Batavia, OH	\$325.00	\$300.00	+8	Nigel Vinecombe	1,300	PKG 100%	0 13 114	Public	14
21	17	Allegra Network, Northville, MI	\$298.00	\$353.00	-16	Carl Gerhardt	3,200	DIG 23%; SPEC 23% (Marketing, postpress, outside sales); COM 17%; DM 15%; PREP 7%; BF 5%	0 850 0	Private	530
22	19	The Sheridan Group, Hunt Valley, MD	\$293.30	\$348.00	-16	John A. Saxton	1,545	PUB 58%; CAT 23%; BKS 19%	N/A	Private	6
23	24	Arandell Corp., Menomonee Falls, WI	\$279.00	\$287.00	-3	F.E. Treis	745	CAT 93%; PUB 4%; PREP 3%	36 0 0	Private	1
24	20	arvato AG, New York, NY Div., Bertelsmann AG, Germany	\$272.10	\$321.00	-15	Rolf Buch	1,698	BKS 83%; SPEC 16%; PKG 1%	24 150 0	Private	6
25	27	AlphaGraphics, Salt Lake City, UT Sub., Pindar Print Ltd., Scarborough, UK	\$252.12	\$256.00	-2	Kevin Cushing	900	DIG 41%; COM 20%; SPEC 20%; PKG 10%; PREP 8%	N/A	Private	267
26	21	EarthColor, Parsippany, NJ	\$251.00	\$302.00	-17	Robert Kashaan	650	COM 33%; DM 25%; INS 25%; PREP 10%; PKG 5%	34 94 32	Private	7

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27	23	St. Joseph Communications , Concord, Ontario, Canada	\$250.00	\$296.00	-16	Tony Gagliano	1,500	PUB 40%; CAT 15%; INS 15%; DM 10%; COM 10% FIN 5%; PREP 5%	65 53 0	Private	3
28	25	Courier Corp. , N. Chelmsford, MA	\$248.82	\$280.30	-11	James F. Conway III	1,825	BKS 100%	70 45 32	Public	6
29	26	Trend Offset Printing , Los Alamitos, CA	\$232.00	\$275.00	-16	Anthony J. Lienau	846	PUB 50%; INS 30%; DIR 10%; CAT 10%	168 6 0	Private	3
30	30	J.J. Keller & Associates , Neenah, WI	\$202.40	\$228.20	-11	Robert L. Keller	1,100	PUB 50%; BKS 30%; DM 10%; BF 10%	20 8 7	Private	1
31	32	DG3 Diversified Global Graphics Group , Jersey City, NJ	\$180.00	\$180.00	-	Thomas Saggiomo	700	FIN 50%; COM 35%; DIG 10%; INS 5%	N/A	Private	5
32	31	Gannett Offset , Springfield, VA Div., Gannett Co., McLean, VA	\$177.90	\$198.00	-10	Mark Winans	974	NEWS 35%; PUB 30%; INS 25%; SPEC 10% (Promotional)	251 10 0	Public	6
33	33	Canadian Bank Note , Ottawa, Ontario, Canada	\$173.00	\$175.00	-1	Doug Arends	1,200	SPEC 100% (Security printing)	N/A	Private	3
34	35	MacNaughton Lithograph/Command Web Offset , Secaucus, NJ	\$170.00	\$170.00	-	Andrew Merson	670	BKS 50%; DIG 15%; DIR 15%; FIN 10%; CAT 5%; SPEC 5% (Outdoor)	31 12 11	Private	6
35	29	Publishers Press , Shepherdsville, KY	\$168.00	\$234.00	-28	Nicholas X. Simon	1,400	PUB 95%; COM 5%	129 10 0	Private	2
36	33	The Segerdahl Corp. , Wheeling, IL	\$145.00	\$175.00	-17	Rick Joutras	300	DM 90%; COM 10%	58 21 0	Employee	2
37	38	Imagine! Print Solutions , Minneapolis, MN	\$137.71	\$135.00	+2	Robert J. Lothenbach	567	SPEC 50% (P.O.P. temporary displays); COM 25%; PKG 23%; PREP 1%; DIG 1%	0 12 14	Private	1
38	42	BELMARK Inc. , DePere, WI	\$133.00	\$120.00	+11	Karl A. Schmidt	500	PKG 100%	0 0 31	Private	4
39	37	Japs-Olson Co. , St. Louis Park, MN	\$127.05	\$140.98	-10	Michael W. Beddor	511	DM 70%; CAT 15%; COM 15%	90 42 8	Private	1
40	39	The MATLET Group , Pawtucket, RI	\$126.00	\$132.00	-5	Gary Stiffler	425	PKG 45%; COM 40%; SPEC 15% (Fulfillment)	12 67 0	Private	3
41	42	Lithographix Inc. , Hawthorne, CA	\$125.00	\$120.00	+4	Herb Zebrack	300	COM 30%; INS 15%; PREP 15%; CAT 15%; SPEC 15%	22 46 68	Private	1
42	36	Freedom Graphic Systems , Milton, WI	\$120.00	\$145.00	-17	Martin W. Liebert	650	DM 90%; DIG 5%; INS 5%	26 0 3	Private	4
43	44	Miami Systems , Cincinnati, OH	\$119.00	\$119.00	-	Samuel L. Peters	950	BF 25%; DM 25%; PKG 20%; COM 10%; SPEC 10%	73 10 8	Private	9
44	45	Walsworth Publishing , Marceline, MO	\$115.00	\$115.00	-	Don O. Walsworth	1,100	BKS 85%; CAT 10%; PUB 5%	22 62 8	Private	3
44	41	PIP Printing and Marketing Services , Mission Viejo, CA Div., Franchise Services (FSI), Mission Viejo, CA	\$115.00	\$123.00	-7	Richard Lowe	N/A	DIG 35%; COM 25%; DM 20%; PREP 10%; BKS 5%	N/A	Private	122
46	48	Taylor Publishing , Dallas, TX Sub., American Achievement, Austin, TX	\$112.35	\$112.58	-	Alyce Alston	450	BKS 100%	0 74 0	Private	1
47	49	Creel Printing , Las Vegas, NV	\$111.00	\$112.00	-1	Allan Creel	434	PUB 40%; CAT 30%; COM 20%; NEWS 5%; DIG 5%	81 14 0	Private	3
48	50	Hess Print Solutions , Downers Grove, IL	\$108.40	\$110.00	-1	Douglas Mann	620	CAT 40%; BKS 40%; DIR 10%; PUB 10%	11 2 0	Private	2
49	47	Serigraph Inc. , West Bend, WI	\$107.30	\$113.20	-5	Sean Torinus	863	SPEC 100% (P.O.P., integrated graphics)	N/A	Private	8
50	51	Imprimerie Solisco , Scott, Quebec, Canada	\$105.00	\$105.00	-	Jean Gregoire	500	PUB 50%; BKS 25%; CAT 15%; COM 10%	31 40 0	Private	3
51	40	Sandy Alexander , Clifton, NJ Div., Mickelberry Communications, New York, NY	\$103.00	\$127.00	-19	Mike Graff	241	COM 35%; DM 25%; INS 15%; CAT 10%; DIG 10%	6 3 36	Private	3
52	58	Paris Business Products , Westampton, NJ	\$101.00	\$81.33	+24	Gerard M. Toscani	97	BF 95%; SPEC 5% (Photo papers, specialty papers and organizers)	37 0 0	Private	1
53	45	BCT , Fort Lauderdale, FL	\$100.00	\$115.00	-13	Peter Posk	775	COM 85%; DIG 15%	0 380 0	Private	45
54	55	Strine Printing , York, PA	\$88.60	\$84.00	+5	Michael A. Strine	431	PKG 40%; COM 25%; SPEC 25% (P.O.P./P.O.S.); DM 5%	0 98 0	Private	1

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55	53	Universal Millennium , Westwood, MA	\$87.60	\$92.41	-5	Bill Fitzgerald	288	FIN 25%; COM 22%; PUB 17%; CAT 10%; DIG 8%	34 66 13	Private	2
56	66	Direct Connect Group , Cleveland, OH	\$87.13	\$74.16	+17	Robert A. Durham	651	COM 30%; DM 20%; SPEC 16% (Fulfillment/distribution); DIG 11%; PUB 10%; INS 9%	74 108 64	Private	7
57	52	Henry Wurst Inc. , N. Kansas City, MO	\$85.78	\$100.83	-15	Michael S. Wurst	370	COM 35%; DM 22%; FIN 11%; CAT 10%; DIG 7%	34 52 36	Private	3
58	56	Hammer Packaging , W. Henrietta, NY	\$85.00	\$83.60	+2	James E. Hammer	400	PKG 100%	18 59 19	Private	3
59	59	Smyth Cos. , St. Paul, MN	\$80.00	\$80.00	-	John Hickey	350	PKG 98%; COM 2%	0 60 88	Private	4
60	65	Edwards Brothers , Ann Arbor, MI	\$79.00	\$75.00	+5	John J. Edwards	735	BKS 90%; PUB 10%	13 32 48	Private	10
61	63	4over Inc. , Glendale, CA	\$78.40	\$75.78	+3	Zarik Megerdichian	465	SPEC 69% (Business cards, letterheads, postcards, presentation folders, banners and signage); DM 13%; CAT 12%; INS 6%	0 21 0	Private	8
62	71	IntegraColor , Mesquite, TX	\$78.20	\$72.60	+8	Larry C. King	409	COM 50%; PKG 40%; DIG 10%	18 72 73	Private	3
63	61	National Graphics , N. Branford, CT	\$78.10	\$77.20	+1	Nicholas M. Napoli	341	DM 60%; COM 30%; BF 5%; INS 5%	70 17 0	Private	3
64	74	L.K. Litho , Middle Island, NY Div., The Linick Group, Middle Island, NY	\$77.50	\$70.00	+11	Andrew S. Linick	251	DIG 40%; BKS 30%; PUB 15%; DM 10%; PREP 5%	24 26 4	Private	4
65	60	Friesens Corp. , Altona, Manitoba, Canada	\$77.00	\$79.00	-3	Curwin W. Friesen	525	BKS 95%; SPEC 5%	4 42 0	Employee	3
66	73	Webcrafters Inc. , Madison, WI	\$76.00	\$71.00	+7	Jac B. Garner	575	BKS 98%; CAT 2%	48 0 0	Private	2
67	84	Specialty Print Communications , Niles, IL	\$74.88	\$60.62	+24	Adam M. LeFebvre	330	DM 45%; INS 30%; COM 25%	30 22 14	Private	3
68	78	Rohrer Corp. , Wadsworth, OH	\$72.33	\$67.34	+7	Scot D. Adkins	385	PKG 100%	0 72 0	Private	4
69	62	Rock Communications/Colorfx Inc. , Newton, IA	\$72.30	\$76.60	-6	Jon Troen	430	N/A	N/A	Private	4
70	72	Nosco , Gurnee, IL Sub., Holden Industries, Deerfield, IL	\$71.20	\$71.80	-1	Russell Haraf	450	PKG 95%; COM 5%	2 22 112	Employee	3
71	69	Outlook Group , Neenah, WI	\$70.63	\$73.40	-4	Glen S. Yurjevich	360	PKG 74%; DM 26%	0 23 79	Private	1
72	76	TST/Impreso Inc. , Coppell, TX	\$69.39	\$67.64	+3	Marshall Sorokwasz	125	SPEC 50% (Lasercut sheets, engineering rolls, P.O.S., private label bottled water); BF 50%	17 3 4	Private	6
73	67	Southwest Offset Printing , Gardena, CA	\$67.00	\$74.00	-9	Greg McDonald	500	PUB 40%; NEWS 40%; COM 20%	200 0 0	Private	2
74	68	National Print Group , Chattanooga, TN	\$66.70	\$73.50	-9	Phil Harris	400	SPEC 60% (Large-format); DIG 30%; PREP 5%; COM 5%	0 5 30	Private	3
75	77	Continental Web Press , Itasca, IL	\$65.25	\$67.50	-3	Diane K. Field	300	CAT 75%; DM 25%	48 0 0	Private	2
76	54	Tweddle Group , Clinton Township, MI	\$65.00	\$86.44	-25	Andrew M. Tweddle	355	PUB 95%; CAT 5%	8 2 4	Private	2
77	64	Publication Printers , Denver, CO	\$64.40	\$75.29	-14	Gary Rosenberg	306	PUB 40%; DM 30%; CAT 20%; COM 10%	31 0 0	Private	1
78	75	Pictorial Corp. , Carlstadt, NJ	\$63.80	\$68.20	-6	Meryle Samuels, Donald Samuels, Lester Samuels, Gary Samuels	200	COM 65%; INS 25%; DIG 10%	25 23 0	Private	1
79	79	FCL Graphics , Harwood Heights, IL	\$62.00	\$67.00	-7	Mike Ford	162	DM 70%; COM 15%; INS 10%; CAT 5%	30 18 26	Private	1
79	110	Advantage Inc. , Anaheim, CA	\$62.00	\$48.00	+29	Thomas Ling	280	DM 50%; DIG 20%; BF 10%; NEWS 9%; COM 8%	36 48 8	Private	2
81	81	American Spirit Graphics , Minneapolis, MN	\$61.00	\$64.17	-5	A. Oscar Carlson	291	DM 40%; COM 40%; INS 20%	60 20 4	Private	4
82	96	Pratt Corp. , Indianapolis, IN	\$60.10	\$53.00	+13	Daniel D. Pratt	265	SPEC 55% (Retail store signage, promotional, P.O.P.); DIG 45%	0 0 48	Private	1

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83	103 The John Roberts Co. , Minneapolis, MN	\$57.80	\$50.00	+16	Michael R. Keene	281	COM 60%; INS 20%; CAT 10%; DM 10%	30 26 0	Private	1
84	92 Meyers , Minneapolis, MN	\$57.00	\$55.00	+4	David Dillon	250	SPEC 85% (P.O.P. and labels); PKG 10%; DIG 5%	N/A	Private	1
85	86 Adplex , Houston, TX	\$56.60	\$59.57	-5	Edward Raine	230	INS 77%; DM 12%; SPEC 6%; PREP 5%	45 0 0	Private	3
86	112 Phoenix Lithographing , Philadelphia, PA	\$55.00	\$46.50	+18	Barry Green	149	COM 30%; DM 23%; DIG 10%; INS 10%; PKG 10%	43 30 4	Private	2
87	94 Flower City Printing , Rochester, NY	\$54.32	\$53.73	+1	William Oliveri	289	PKG 70%; COM 10%; PREP 10%; CAT 4%; DIG 3%	0 58 8	Private	3
88	99 AFL Web Printing , Voorhees, NJ	\$54.00	\$52.00	+4	Antoinette Franceschini	251	PUB 45%; NEWS 45%; COM 10%	180 0 0	Private	2
89	80 Worzalla Publishing , Stevens Point, WI	\$53.60	\$65.41	-18	Charles W. Nason	305	BKS 90%; DIR 10%	12 25 0	Employee	1
90	70 Bert-Co Graphics , Cerritos, CA	\$53.00	\$73.00	-27	Wayne Cavallucci	160	PKG 95%; COM 5%	0 32 0	Private	2
91	88 JohnsByrne Co. , Niles, IL	\$52.46	\$56.30	-7	Corey Gustafson	225	DM 30%; SPEC 20%; FIN 20%; COM 20%; PKG 10%	0 32 0	Private	3
92	87 O'Neil Data Systems , Los Angeles, CA Sub., Data Analysis, Los Angeles, CA	\$51.50	\$59.00	-13	James T. Lucanish	145	DIG 70%; DM 20%; CAT 3%; SPEC 3% (Fulfillment)	36 7 0	Private	1
93	100 Werthan Packaging , Nashville, TN	\$51.00	\$51.80	-2	Donald P. Belmont	230	PKG 100%	0 0 31	Private	1
93	83 K/P Corp. , San Leandro, CA	\$51.00	\$61.00	-16	Joe Atturio	350	COM 28%; PUB 22%; DM 14%; BKS 10%; BF 5%	3 34 9	Employee	6
95	101 Brown Industries , Dalton, GA	\$50.50	\$51.10	-1	Keith Whitworth	655	SPEC 29% (P.O.P.); COM 24%; CAT 24%; DM 13%	0 27 59	Private	8
96	103 Goodway Group , Jenkintown, PA Div., I.G.I. Printing, Jenkintown, PA	\$50.00	\$50.00	-	David Wolk	275	DIG 60%; DM 30%; INS 10%	5 14 0	Private	2
97	85 CCI/CoakleyTech , Hartland, WI Div., TouchPoint Print Solutions, Chicago, IL	\$49.50	\$60.37	-18	Chris Illman	400	DIG 58%; COM 42%	4 35 40	Private	6
98	89 GLS Cos. , Brooklyn Park, MN	\$49.00	\$56.00	-12	Gary L. Garner	320	DM 40%; COM 40%; SPEC 20% (Distribution, creative)	6 32 12	Private	3
99	95 NPC Inc. , Claysburg, PA	\$48.70	\$53.05	-8	Mark Barnhart	444	BKS 35%; BF 22%; DIG 21% SPEC 22%; (Fulfillment and document conversion)	23 6 7	Private	2
100	111 Wright Business Graphics , Portland, OR	\$47.08	\$47.40	-1	Jim Wright	312	BF 81%; DIG 9%; COM 5%; DM 3%	N/A	Private	5
101	89 Universal Printing , St. Louis, MO	\$47.00	\$56.00	-16	Robert A. Ebel	225	COM 100%	N/A	Private	2
101	115 The Lowe-Martin Group , Ottawa, Ontario, Canada	\$47.00	\$45.00	+4	Ward Griffin	300	COM 41%; SPEC 20% (Security); DIG 16%; BKS 8%	7 45 0	Private	2
103	93 Suttle-Straus Inc. , Waunakee, WI Sub., Telephone & Data Systems, Chicago, IL	\$46.72	\$54.32	-14	John Berthelsen	209	DM 50%; COM 15%; SPEC 15% (Mailing and fulfillment); INS 10%; CAT 5%; PUB 5%	6 24 0	Public	1
104	57 Angstrom Graphics , Hollywood, FL	\$46.00	\$83.00	-45	Wayne Angstrom	439	PUB 50%; COM 43%; CAT 5%; DM 2%	24 16 1	Private	2
105	89 The Lane Press , S. Burlington, VT	\$45.00	\$56.00	-20	Philip M. Drumheller	210	PUB 90%; COM 10%	34 2 0	Private	1
105	115 Times Printing , Random Lake, WI	\$45.00	\$45.00	-	Jack Scholler	300	CAT 60%; PUB 40%	26 12 0	Private	1
105	98 The Garvey Group , Niles, IL	\$45.00	\$52.45	-14	Edward J. Garvey Jr.	210	PKG 50%; COM 30%; DM 20%	0 52 0	Private	4
108	106 Progress Printing , Lynchburg, VA	\$44.40	\$49.79	-11	Michael A. Thornton	186	CAT 51%; PUB 18%; INS 11%; COM 7%; DM 5%	13 12 2	Employee	1
109	108 LAgraphico , Burbank, CA	\$43.50	\$49.40	-12	Dan Stillwell	200	COM 35%; PREP 33%; SPEC 25% (P.O.P.); PKG 5%	0 12 12	Private	1
110	107 Schumann Printers , Fall River, WI	\$43.00	\$49.50	-13	Dan Schumann	185	PUB 85%; CAT 15%	25 0 0	Private	1
111	96 Teldon Print Media , Richmond, British Columbia, Canada Sub., The Teldon Group, Richmond, British Columbia, Canada	\$42.60	\$53.00	-20	Michael McAdam	247	COM 49%; PUB 25%; DM 15%; DIG 6%; CAT 5%	10 5 5	Employee	1
112	82 Ramallo Brothers Printing , San Juan, PR	\$42.55	\$62.50	-32	Alberto Ramallo	442	INS 36%; PKG 18%; BF 17%; COM 8%; CAT 8%	64 41 5	Private	3

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113	123	Weldon, Williams & Lick , Ft. Smith, AR	\$42.50	\$42.00	+1	Jim Walcott	330	SPEC 100% (Numbered printing)	0 11 68	Private	1
114	118	Diamond Packaging , Rochester, NY	\$42.05	\$44.00	-4	Karla Fichter, Kirsten Werner	230	PKG 100%	0 33 5	Private	2
115	130	J.J. Collins' Sons , Woodridge, IL	\$42.00	\$40.00	+5	James F. Collins Jr.	168	SPEC 30% (Laser, sheets, rolls); COM 25%; DM 15%; BF 10%; BKS 5%; DIR 5%; FIN 5%	14 0 0	Private	1
116	122	Concord Litho Group , Concord, NH	\$41.96	\$42.08	-	Peter E. Cook	175	DM 40%; INS 20%; COM 20%; SPEC 10% (Greeting cards, P.O.P.); CAT 5%; PKG 5%	36 7 0	Private	1
117	101	Journal Graphics , Portland, OR	\$41.00	\$51.10	-20	Philip C. Bridge	170	PUB 85%; CAT 10%; COM 5%	30 0 0	Private	1
117	119	Colonial Press Int'l , Miami, FL	\$41.00	\$43.50	-6	Jose Gomez, Jorge Gomez	200	COM 45%; DM 15%; CAT 10%; INS 10%; DIR 5%	22 18 0	Private	1
119	114	Grandville Printing , Grandville, MI	\$40.60	\$45.30	-10	Jeffrey C. Brewer	240	INS 72%; DIG 17%; COM 11%	52 22 6	Private	1
120	113	Malloy Inc. , Ann Arbor, MI	\$40.00	\$46.20	-13	William L. Upton	230	BKS 100%	10 11 1	Private	1
120	125	Bartash Printing , Philadelphia, PA	\$40.00	\$41.50	-4	Eric Roberts	250	PUB 50%; NEWS 40%; DM 5% SPEC 5% (Internet publishing)	55 0 8	Private	1
122	126	AC Label , St. Louis, MO	\$39.70	\$41.20	-4	Gerald Mahoney	200	PKG 90%; SPEC 10% (Large-format, P.O.P., finishing)	0 16 142	Private	4
123	133	Jet , Downers Grove, IL	\$39.60	\$38.90	+2	George Bogdanovic	180	SPEC 70% (Card production, plastic cards); COM 15%; DM 5%; PKG 5%; FIN 3%	0 27 0	Private	2
124	128	Versa Press , E. Peoria, IL	\$38.33	\$40.19	-5	Steven J. Kennell	185	BKS 100%	0 27 0	Private	1
125	105	Intelligencer Printing , Lancaster, PA Div., Steinman Enterprises, Lancaster, PA	\$37.80	\$49.94	-24	Michael R. Stief	154	COM 62%; DM 20%; INS 11%; CAT 5%	22 26 0	Private	2
126	120	Ripon Printers , Ripon, WI	\$37.09	\$43.44	-15	H. Andersen Lyke	270	COM 40%; PUB 30%; NEWS 20%; DIR 10%	41 16 1	Private	1
127	109	EU Services , Rockville, MD	\$37.00	\$48.10	-23	Art Simpson	320	DM 85%; COM 10%; DIG 5%	30 21 16	Private	1
127	140	H.S. Crocker Co. , Huntley, IL	\$37.00	\$37.00	-	Ron Giordano	120	PKG 90%; SPEC 5%; PREP 5%	0 6 14	Employee	2
129	129	Lake County Press , Waukegan, IL	\$36.87	\$40.10	-8	Ralph L. Johnson	190	COM 60%; CAT 10%; FIN 10%; DIG 7%; DIR 5%	0 42 3	Private	3
130	147	Kirkwood Printing , Wilmington, MA	\$36.50	\$34.80	+5	Bob Coppinger	115	COM 70%; DM 30%	0 26 0	Private	1
130	121	Dexter Hospitality , Aurora, MO	\$36.50	\$42.68	-14	Mark Zimmerman	220	BF 50%; COM 30%; CAT 5%; DM 5%; DIR 5%; PUB 5%	22 41 16	Private	2
132	132	Bolger Vision Beyond Print , Minneapolis, MN	\$36.38	\$39.50	-8	Charles Bolger, Dik Bolger	230	COM 45%; DIG 20%; DM 15%; PUB 10%; CAT 10%	0 51 5	Private	2
133	123	Geographics Inc. , Atlanta, GA	\$35.80	\$42.00	-15	Norvin C. Hagan	160	COM 45%; CAT 20%; INS 15%; DM 10%; DIG 5%	34 26 0	Private	1
134	115	Primary Color Systems , Costa Mesa, CA	\$35.00	\$45.00	-22	Dan Hirt	205	SPEC 30% (Large-format); COM 24%; PREP 21%; DIG 10%; DM 10%; PKG 5%	0 22 6	Private	2
135	143	ANRO Inc. , West Chester, PA	\$34.50	\$35.90	-4	James A. Spinelli Jr.	173	COM 50%; DIG 19%; DM 16%; SPEC 15%	0 50 27	Private	1
136	162	Classic Graphics , Charlotte, NC	\$34.35	\$30.63	+12	David Pitts	160	COM 45%; DM 20%; FIN 20%; CAT 10%; PKG 5%	0 24 0	Private	2
137	145	Miami Valley Publishing , Fairborn, OH	\$34.00	\$35.00	-3	Ralph Pontillo	150	INS 100%	24 0 0	Private	1
138	127	Diversified Labeling Solutions , Itasca, IL	\$33.90	\$41.10	-18	Bob Hakman	132	SPEC 100% (Pressure-sensitive labels)	N/A	Private	3
139	141	Allen Press , Lawrence, KS	\$33.80	\$36.99	-9	Gerald Lillian	294	PUB 75%; SPEC 15% (Online services); PREP 10%	6 15 0	Private	1
140	148	Vision Integrated Graphics Group , Chicago, IL	\$33.20	\$34.50	-4	Doug Powell	160	DIG 50%; COM 35%; CAT 15%	0 18 7	Private	2
141	177	Kappa Graphics , Fort Washington, PA	\$32.90	\$28.40	+16	Nicholas G. Karabots	209	PUB 100%	28 8 0	Private	1

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142	157	Forum Communications Printing , Detroit Lakes, MN Div., Forum Communications, Fargo, ND	\$32.32	\$32.31	-	Dennis Hall	292	PUB 20%; BKS 15%; NEWS 15%; DIR 15%; CAT 10	48 21 0	Private	3
143	165	Gateway Press , Louisville, KY	\$32.10	\$30.00	+7	Glen Georgehead	175	CAT 30%; COM 30%; PUB 25%; INS 10%; DIR 5%	20 16 0	Private	1
144	136	Motheral Printing , Ft. Worth, TX	\$32.00	\$38.00	-16	Jim Motheral	125	COM 35%; CAT 30%; DM 15%; PUB 10%; PKG 10%	13 14 0	Private	1
145	236	Midland Information Resources , Davenport, IA	\$31.90	\$20.20	+58	Gene M. Blanc	178	DIG 90%; SPEC 10% (IT, software)	0 0 13	Private	1
146	142	Independent Printing , De Pere, WI	\$31.46	\$36.66	-14	William R. Ziemendorf	300	COM 90%; SPEC 10%	0 52 0	Private	1
147	161	DS Graphics , Lowell, MA	\$31.26	\$31.01	+1	Jeffrey Pallis	190	COM 20%; DIG 20%; BKS 20%; SPEC 20% (Fulfillment)	2 30 0	Private	1
148	131	The Quantum Group , Morton Grove, IL	\$31.20	\$39.80	-22	William L. White	150	DIG 35%; COM 30%; CAT 15%; PKG 5%; BKS 5%	0 33 6	Private	1
149	134	McArdle , Upper Marlboro, MD Sub., Bureau of National Affairs, Washington, DC	\$31.00	\$38.50	-19	Lisa Arsenaunt	165	PUB 48%; COM 33%; FIN 17%; DIG 2%	12 28 1	Employee	1
150	153	Sells Printing , New Berlin, WI	\$30.60	\$33.10	-8	Donald L. Schroeder	145	CAT 40%; FIN 20%; DM 20%; COM 20%	22 10 2	Private	2
151	165	Thomson-Shore , Dexter, MI	\$30.50	\$30.00	+2	Kevin Spall	230	BKS 100%	2 20 2	Employee	1
152	146	Perfect Plastic Printing , St. Charles, IL	\$30.28	\$34.86	-13	Christopher Smoczynski	185	SPEC 100%	0 18 3	Private	1
153	144	Sovereign Business Forms , Houston, TX	\$30.16	\$35.10	-14	Benny E. Coffey	220	BF 95%; COM 5%	128 23 0	Private	5
154	139	ColorDynamics , Allen, TX	\$30.00	\$37.60	-20	Charles G. Chalifoux	150	DM 35%; COM 30%; CAT 20%; INS 10%; PREP 5%	14 30 0	Private	1
154	187	CardPak Inc. , Solon, OH	\$30.00	\$26.00	+15	J. Anthony Petrelli	125	PKG 100%	0 24 0	Private	1
154	159	Midstates Printing , Aberdeen, SD	\$30.00	\$31.50	-5	Roger J. Feickert	250	CAT 45%; DM 25%; COM 20%; PUB 10%	33 20 0	Private	1
154	165	American Print Solutions , Brooklyn, NY	\$30.00	\$30.00	-	Isaac Braun	60	CAT 20%; DM 15%; COM 10%; PKG 10%; BF 10%	N/A	Private	1
154	149	Southeastern Printing , Stuart, FL	\$30.00	\$34.30	-13	Don Mader	152	PKG 26%; COM 24%; DM 18%; CAT 18%; DIG 6%	0 22 39	Private	3
154	165	Las Vegas Color Graphics , Las Vegas, NV	\$30.00	\$30.00	-	Tim Scheffler	150	DM 52%; COM 35%; DIG 10%; SPEC 3% (Signage)	0 45 0	Private	1
160	155	Signature Offset , Boulder, CO	\$29.36	\$32.76	-10	A. Lloyd Streit	232	NEWS 50%; PUB 25%; PREP 12%; COM 10%; CAT 3%	210 0 8	Private	8
161	160	Dickinson Press , Grand Rapids, MI	\$29.07	\$31.08	-6	Jim Pentecost	120	BKS 100%	14 11 0	Employee	1
162	150	ICS Corp. , Philadelphia, PA	\$29.00	\$34.00	-15	Matthew Bastian	350	DM 80%; INS 20%	N/A	Private	1
162	165	Hemlock Printers , Burnaby, British Columbia, Canada	\$29.00	\$30.00	-3	Dick Kouwenhoven	170	COM 62%; FIN 15%; SPEC 10% (Art prints); BKS 10%	0 38 0	Private	1
162	136	Mosaic , Cheverly, MD	\$29.00	\$38.00	-24	Brendan Connors, Joe Fontana	132	COM 60%; DM 15%; DIG 15%; BKS 10%	0 28 0	Private	3
162	165	Label Technology , Merced, CA	\$29.00	\$30.00	-3	John Bankson	102	PKG 100%	0 0 57	Employee	1
166	156	Hudson Printing , Salt Lake City, UT	\$28.70	\$32.60	-12	Mark Hudson	175	PUB 60%; COM 20%; CAT 10%; PREP 5%; INS 5%	21 0 0	Private	1
167	190	Admiral Packaging , Providence, RI	\$28.50	\$25.00	+14	Harley A. Frank	70	PKG 95%; DM 5%	0 0 20	Private	1
168	135	Penn Industries , Cerritos, CA	\$28.00	\$38.40	-27	Chuck Stay	130	DM 45%; INS 20%; CAT 10%; COM 10%; PUB 10%	62 14 4	Private	1
168	178	Screenprint/Dow , Wilmington, MA	\$28.00	\$28.00	-	Walter T. Dow	117	PKG 50%; SPEC 38% (Membrane switches, graphic overlays); DIG 12%	0 3 126	Private	2
168	150	Corporate Press , Lanham, MD	\$28.00	\$34.00	-18	Michael A. Marcian	250	DM 40%; COM 40%; DIG 20%	18 18 6	Employee	2
168	181	Mercury Print Productions , Rochester, NY	\$28.00	\$27.80	+1	John C. Place	200	BKS 46%; COM 31%; DIG 15%; SPEC 8%	0 24 0	Private	2

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172	198	Knepper Press , Clinton, PA	\$27.80	\$24.20	+15	William J. Knepper	145	COM 20%; CAT 15%; DM 15%; BKS 15%	13 23 0	Private	1
173	174	New Jersey Business Forms/InfoSeal , Englewood, NJ	\$27.70	\$28.50	-3	David Harnett	132	SPEC 37% (Self-mailers, labels); BF 30%; DM 28%; DIG 5%	16 4 3	Private	2
174	190	SleeveCo Inc. , Dawsonville, GA	\$27.50	\$25.00	+10	Martin Wilson	105	PKG 84%; PREP 10%; SPEC 5%; DIG 1%	0 0 45	Private	1
175	204	The P.A. Hutchison Co. , Mayfield, PA	\$27.30	\$23.96	+14	Chris Hutchison	140	BKS 95%; COM 5%	14 11 2	Private	1
176	158	Dome Printing , Sacramento, CA	\$27.15	\$32.10	-15	Tim Poole	145	DM 45%; BKS 10%; INS 10%; COM 10%; CAT 10%	11 12 0	Private	1
177	171	Pearl Pressman Liberty Communications Group , Philadelphia, PA	\$27.00	\$29.00	-7	David Van Dusen	142	COM 88%; DM 10%; DIG 2%	0 30 2	Private	2
177	216	Shapco Printing , Minneapolis, MN	\$27.00	\$22.00	+23	Joel D. Shapiro	105	DM 15%; COM 15%; BKS 15%; PREP 15%; DIG 10%	0 38 0	Private	1
177	182	VG Reed & Sons , Louisville, KY	\$27.00	\$27.50	-2	Howard Reed	145	FIN 65%; DIR 15%; COM 10%; DIG 10%	22 8 5	Private	1
180	208	UniGraphic Inc. , Woburn, MA	\$26.84	\$23.14	+16	Bob Quinlan	108	COM 45%; DM 25%; PREP 10%; DIG 10%; BKS 10%	0 46 6	Private	1
181	152	Mossberg & Co. , South Bend, IN	\$26.80	\$33.32	-20	James W. Hillman	143	COM 50%; PKG 15%; CAT 10%; SPEC 10% (Fulfillment, distribution services); DIG 5%	0 36 23	Private	2
182	164	Rand Graphics , Wichita, KS	\$26.00	\$30.15	-14	Randy Vautravers	155	COM 60%; SPEC 25% (Silk screen); DIG 15%	0 38 19	Private	2
182	200	Evergreen Printing , Bellmawr, NJ	\$26.00	\$24.00	+8	Carmen Pinto	140	PUB 50%; NEWS 35%; CAT 15%	76 0 14	Private	1
184	154	Signature Graphics , Porter, IN Sub., Omnicom Group, New York, NY	\$25.70	\$33.00	-22	Timothy A. Guse	108	SPEC 65% (Large-format, fleet graphics, decals); DIG 35%	N/A	Public	1
185	163	Berman Printing, A Touch Point Print Solutions Co. , Cincinnati, OH	\$25.50	\$30.60	-17	William J. Pearson	118	COM 57%; DM 14%; PKG 11%; SPEC 8% (Fulfillment)	0 37 4	Private	1
186	178	McNaughton & Gunn , Saline, MI	\$25.40	\$28.00	-9	Robert L. McNaughton	168	BKS 95%; DIR 5%	4 14 0	Private	1
187	199	GSI Technologies , Burr Ridge, IL Sub., Thrall Enterprises, Chicago, IL	\$25.10	\$24.10	+4	Jack Kraemer	100	SPEC 80% (Medical, printed circuitry, RFID); PKG 20%	0 0 13	Private	1
187	200	Bradford & Bigelow , Newburyport, MA	\$25.10	\$24.00	+5	John Galligan	125	BKS 100%	10 14 0	Private	1
189	271	Solo Printing , Miami, FL	\$25.00	\$17.16	+46	Manuel Hernandez	100	BKS 40%; CAT 20%; DM 20%; PUB 10%; COM 10%	11 12 0	Private	1
189	209	DATAMATX Inc. , Atlanta, GA	\$25.00	\$23.00	+9	Harry Stephens	165	SPEC 100% (Transactional documents)	0 0 15	Private	3
189	252	PrintPlace.com , Arlington, TX	\$25.00	\$19.00	+32	Shawn Petersen	110	COM 60%; CAT 10%; PUB 10%; DM 10%	18 28 4	Private	3
192	189	The Marek Group , Waukesha, WI	\$24.38	\$25.90	-6	Fuzzy S. Marek	150	COM 55%; DM 20%; DIG 15%; SPEC 10% (Puzzles, games, P.O.P.)	0 25 14	Private	2
193	239	Foxfire Printing and Packaging , Newark, DE	\$24.10	\$20.00	+21	John Ferretti	125	DIG 40%; SPEC 40% (P.O.P. signage, programs and retail advertising); DM 10%; PUB 5%; COM 5%	1 7 15	Private	2
194	205	Prisma Graphic , Phoenix, AZ	\$24.02	\$23.88	+1	Robert Anderson	130	COM 56%; DM 10%; CAT 10%; PUB 5%; DIR 5%; FIN 5%	7 36 4	Private	1
195	174	Huston-Patterson Corp. , Decatur, IL	\$24.00	\$28.50	-16	Thomas W. Kowa	95	PKG 98%; SPEC 1% (Maps); BKS 1%	0 38 4	Private	2
195	185	EBSCO Media , Birmingham, AL Div., EBSCO Industries, Birmingham, AL	\$24.00	\$26.50	-9	Landers Sevier IV	182	COM 80%; DIG 15%; PUB 5%	0 52 0	Private	1
195	178	CJK: Print Possibilities , Cincinnati, OH	\$24.00	\$28.00	-14	Robert C. Krehbiel III	140	BKS 70%; CAT 18%; SPEC 7% (Calendars, manuals, specialty products); PUB 5%	12 6 0	Private	1
195	200	48HourPrint.com , Boston, MA Sub., Advanced Media, Boston, MA	\$24.00	\$24.00	-	Ray Pinard	100	CAT 28%; INS 20%; DIG 19%; COM 17%; DM 14%	N/A	Private	2
199	209	Best Label , Cerritos, CA	\$23.00	\$23.00	-	Donald Ingle	135	PKG 97%; SPEC 3% (Distributor of labeling machines)	0 0 194	Private	2

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199	209	Freepress Press , Freeport, OH	\$23.00	\$23.00	-	David G. Pilcher	150	PUB 60%; DM 20%; CAT 10%; COM 10%	22 0 0	Private	1
199	239	K1 Packaging Group , City of Industry, CA	\$23.00	\$20.00	+15	Mike Tsai	85	PKG 100%	N/A	Public	2
199	229	The Label Printers , Aurora, IL	\$23.00	\$21.00	+10	William J. Kane	70	SPEC 90% (OEM and P.O.P.); PKG 5%; DIG 5%	0 0 100	Private	2
203	294	Gilson Graphics , Grand Rapids, MI	\$22.92	\$15.25	+50	David L. Gilson	160	COM 53%; DIG 20%; CAT 10%; DM 5%; INS 5%	0 24 6	Private	4
204	227	The YGS Group , York, PA	\$22.79	\$21.12	+8	Jim Kell	163	PUB 50%; DIG 20%; CAT 15%; COM 10%; DM 5%	0 15 4	Private	2
205	184	The Dot Printer , Irvine, CA	\$22.76	\$27.15	-16	Bruce M. Carson	150	COM 50%; DM 15%; CAT 10%; DIG 10%; INS 10%	12 24 17	Private	4
206	209	TPC Printing & Packaging , Chattanooga, TN	\$22.50	\$23.00	-2	Joseph A. Schmissrauter III	150	PKG 90%; PREP 10%	0 16 0	Private	1
206	216	The BookMasters Group , Ashland, OH	\$22.50	\$22.00	+2	David Wurster	240	BKS 100%	1 6 0	Private	1
208	215	Boutwell Owens & Co. , Fitchburg, MA	\$22.00	\$22.50	-2	Ward W. McLaughlin	130	PKG 100%	0 24 0	Private	2
208	206	Democrat Printing & Lithographing , Little Rock, AR	\$22.00	\$23.75	-7	Bert Parke	130	PUB 75%; CAT 20%; COM 5%	24 3 0	Private	1
208	222	National Mail Graphics , Exton, PA	\$22.00	\$21.90	-	John B. Sikorski	75	DM 50%; COM 30%; SPEC 20% (Envelopes)	23 16 0	Private	1
208	171	Color Ink , Sussex, WI	\$22.00	\$29.00	-24	Todd Meissner	130	COM 60%; DIG 10%; DM 10%; CAT 5%; FIN 5%	0 28 8	Private	1
208	216	Printwest Communications , Regina, Saskatchewan, Canada	\$22.00	\$22.00	-	Dennis Ermel	145	PUB 30%; COM 15%; DM 10%; NEWS 10%; DIR 10%	19 15 3	Private	3
208	190	J.B. Kenehan , Waukesha, WI	\$22.00	\$25.00	-12	Tom Majdloch	85	CAT 25%; DM 25%; COM 20%; PUB 15%; INS 15%	18 6 0	Private	1
208	216	Edison Litho & Printing , North Bergen, NJ	\$22.00	\$22.00	-	George Gross	82	SPEC 75% (Posters and displays, P.O.P.); PKG 25%	8 26 0	Private	1
215	226	Direct Impressions , Richmond, VA	\$21.89	\$21.19	+3	Mark Smith	108	DM 72%; COM 10%; PUB 8%; NEWS 5%; INS 5%	42 11 0	Private	2
216	195	Johnson & Quin , Niles, IL	\$21.80	\$24.50	-11	David R. Henkel	101	DM 75%; BF 20%; DIG 5%	N/A	Private	1
217	186	Maggio Data Forms , Hauppauge, NY	\$21.70	\$26.30	-17	Robert Maggio	150	BF 80%; SPEC 10% (Integrated labels and cards with consecutive barcode); DM 10%	35 0 0	Private	2
218	194	Harding Poorman Group , Indianapolis, IN	\$21.67	\$24.80	-13	David Harding	148	COM 70%; DM 15%; SPEC 5% (Signage); PREP 5%	0 26 0	Private	1
219	183	Baesman Group , Hilliard, OH	\$21.60	\$27.40	-21	Rod Baesman	115	DM 50%; SPEC 25% (Retail P.O.P, strategy and creative); DIG 15%; COM 10%	0 25 6	Private	1
220	209	Worth Higgins & Associates , Richmond, VA	\$21.20	\$23.00	-8	Rick LaReau	136	COM 100%	0 33 17	Employee	3
221	136	doodad , Austell, GA	\$21.00	\$38.00	-45	Thomas McCloskey	100	INS 87%; CAT 8%; DM 5%	58 0 0	Private	2
222	238	J.S. McCarthy Printers , Augusta, ME	\$20.98	\$20.10	+4	Richard Tardiff	129	COM 80%; PREP 10%; INS 10%	0 22 0	Private	1
223	196	Federal Direct , Clifton, NJ	\$20.50	\$24.30	-16	James J. Trainor	125	DM 50%; BF 50%	54 3 0	Private	2
223	239	Spectra Print , Stevens Point, WI	\$20.50	\$20.00	+3	Eric Hofmeister	95	COM 100%	6 19 2	Private	1
225	174	Balmar Inc. , Falls Church, VA Sub., HBP Inc., Hagerstown, MD	\$20.16	\$28.50	-29	Jim Morgan	158	BKS 23%; COM 20%; DIG 16%; PUB 10%; DIR 10%	2 34 15	Private	2
226	171	Sinclair Printing , Los Angeles, CA	\$20.00	\$29.00	-31	Robert J. Sinclair	108	COM 100%	21 15 0	Private	1
226	239	Finlay Printing , Bloomfield, CT	\$20.00	\$20.00	-	Kevin D. Kalagher	80	COM 20%; SPEC 20% (Specialty in-line gold foil; fulfillment and IT services; CD-ROMs); PUB 10%; CAT 10%	0 24 0	Private	1
226	239	Kubin-Nicholson Corp. , Milwaukee, WI	\$20.00	\$20.00	-	Mike Rees	80	DIG 55%; COM 45%	0 1 10	Private	2
226	187	PrintingForLess.com , Livingston, MT	\$20.00	\$26.00	-23	Andrew S. Field	135	DM 50%; COM 48%; CAT 2%	0 22 0	Private	1

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226	200 Blanks Printing & Imaging , Dallas, TX	\$20.00	\$24.00	-17	Leron Blanks	82	COM 95%; PREP 5%	0 24 0	Private	1
231	335 Superior Lithographics , Los Angeles, CA	\$19.80	\$12.00	+65	Doug Rawson	75	PKG 95%; SPEC 5% (P.O.P. displays, posters)	0 20 0	Private	1
232	223 Original Impressions , Miami, FL	\$19.70	\$21.50	-8	Roland B. Garcia, Sr.	180	COM 20%; CAT 20%; DIG 10%; DM 10%; BKS 10%	0 21 6	Private	1
233	209 Repacorp Label Products , Tipp City, OH	\$19.60	\$23.00	-15	Rick M. Heint	96	PKG 93%; SPEC 7% (Wide-format)	0 9 93	Private	4
234	239 Rex Three , Sunrise, FL	\$19.55	\$20.00	-2	Stephen H. Miller	150	COM 35%; PKG 25%; PREP 20%; DM 8%; CAT 5%	0 31 2	Private	1
235	190 Hagadone Printing , Honolulu, HI Div., The Hagadone Corp., Coeur D'Alene, ID	\$19.30	\$25.00	-23	Clint Schroeder	133	COM 56%; PUB 29%; DM 5%; DIG 4%; SPEC 5% (Promo, specialty, forms)	5 14 1	Private	1
236	228 Southern California Graphics , Culver City, CA	\$19.20	\$21.10	-9	Tim Toomey	76	COM 48%; PREP 46%; DIG 6%	0 17 1	Private	1
236	323 UPrinting.com , Van Nuys, CA	\$19.20	\$13.01	+48	Ramin Mesriani	77	COM 67%; BF 15%; DIG 12%; CAT 5%	0 3 9	Private	1
238	229 Fisher Group , Hiawatha, IA	\$19.00	\$21.00	-10	Martin C. Fisher	120	DM 62%; INS 15%; CAT 12%; COM 11%	14 0 0	Private	1
238	239 Performance Cos. , Dallas, TX	\$19.00	\$20.00	-5	John T. White	150	SPEC 70% (P.O.P., lenticular, transaction cards); COM 25%; DIG 5%	0 40 0	Private	2
238	258 Integrated Book Technology , Troy, NY	\$19.00	\$18.30	+4	John R. Paeglow	145	BKS 100%	0 0 16	Private	2
241	224 American Printing , Birmingham, AL	\$18.79	\$21.37	-12	Robert F. Stanford	170	INS 20%; DM 20%; CAT 20%; COM 10%; PUB 10%	30 30 5	Private	1
242	207 HM Graphics , Milwaukee, WI	\$18.70	\$23.40	-20	James Sandstrom	155	COM 100%	0 33 0	Private	1
243	257 Turso Cos. , St. Paul, MN	\$18.50	\$18.50	-	Bruce Rankin	85	PKG 45%; SPEC 25%; INS 15%; DIG 10%; COM 5%	0 29 90	Private	2
243	260 The Offset House , Essex, VT	\$18.50	\$18.00	+3	John McGrath	107	DM 50%; COM 27%; CAT 15%; DIG 8%	10 13 0	Private	1
245	225 The Ovid Bell Press , Fulton, MO	\$18.49	\$21.20	-13	John O. Bell	115	PUB 95%; CAT 4%; COM 1%	13 7 0	Private	1
246	229 Walton Press , Monroe, GA	\$18.00	\$21.00	-14	Paul D. Hynson	102	PUB 100%	34 0 0	Private	1
246	235 Prestone Printing , Long Island City, NY	\$18.00	\$20.50	-12	Robert Adler	85	COM 90%; PREP 10%	2 36 0	Private	1
246	216 Tepel Brothers Printing , Troy, MI	\$18.00	\$22.00	-18	James Tepel	108	COM 50%; INS 15%; DM 10%; DIG 10%; BKS 5%	N/A	Private	1
249	234 Innovation Printing & Communications , Philadelphia, PA	\$17.80	\$20.70	-14	Jeff Jones	80	COM 75%; DIG 10%; DM 8%; FIN 5%	0 18 9	Private	1
250	229 Cedar Graphics , Hiawatha, IA	\$17.50	\$21.00	-17	Hassan Igram	105	COM 35%; DM 20%; DIG 15%; PKG 10%; CAT 10%	0 29 7	Private	1
250	216 Garlich Printing , St. Louis, MO	\$17.50	\$22.00	-20	Brad Garlich, Greg Garlich, Don Hockenbury	85	COM 40%; SPEC 30% (P.O.S., hybrid UV); DM 20%; DIG 10%	0 27 3	Private	1
252	249 HBP Inc. , Hagerstown, MD	\$17.25	\$19.50	-12	John W. Snyder	105	COM 65%; DM 18%; DIG 15%; SPEC 2% (Wide-format)	0 24 0	Private	1
253	247 Robin Enterprises , Westerville, OH	\$17.23	\$19.75	-13	Robin Hance	109	COM 100%	0 40 5	Private	1
254	269 G2 Graphic Service , N. Hollywood, CA	\$17.20	\$17.20	-	John C. Beard	75	COM 45%; PREP 25%; INS 10%; PKG 10%; BKS 5%	0 21 4	Private	1
255	273 Cellotape Inc. , Fremont, CA	\$17.00	\$17.00	-	Peter Offermann	114	PKG 60%; SPEC 40%	0 0 29	Private	1
255	260 Cockrell Enovation , Ft. Worth, TX	\$17.00	\$18.00	-6	John K. Cockrell	80	COM 65%; DIG 20%; DM 10%; BF 5%	10 26 10	Private	1
255	229 Velocity Print Solutions , Middlebury, CT	\$17.00	\$21.00	-19	James M. Styles	103	DIG 25%; COM 22%; CAT 20%; INS 10%; SPEC 10%	0 34 0	Private	3
258	251 Grafika Commercial Printing , Sinking Spring, PA	\$16.99	\$19.29	-12	Bernard J. Elzer III	80	SPEC 40% (Tags, labels); PKG 30%; DIG 20%; COM 10%	20 14 0	Private	1
259	197 Padgett Printing , Dallas, TX	\$16.92	\$24.25	-30	A. David Torok	72	COM 78%; DIG 22%	10 38 22	Private	1

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Ranking '10 '09	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
260	237 J&A Printing , Hiawatha, IA	\$16.80	\$20.11	-16	Scott Cadwallader	110	COM 55%; DM 40%; DIG 5%	0 24 0	Private	1
261	239 FLM Graphics , Fairfield, NJ	\$16.60	\$20.00	-17	Frank L. Misischia	66	COM 65%; DIG 20%; CAT 10%; DM 5%	0 18 36	Private	2
262	277 California Offset Printers , Glendale, CA	\$16.50	\$16.50	-	William R. Rittwage	60	PUB 54%; CAT 15%; COM 15%; DM 7% PREP 5%	19 0 1	Private	1
262	249 Philipp Lithographing , Grafton, WI	\$16.50	\$19.50	-15	Peter S. Buening	55	SPEC 50% (Large-format P.O.P.); PKG 50%	0 18 0	Private	1
264	272 DirectMail.com , Prince Frederick, MD	\$16.43	\$17.10	-4	Kirk Swan	216	DM 100%	30 16 2	Private	3
265	262 Amidon Graphics , St. Paul, MN	\$16.39	\$17.89	-8	Karen J. Amidon	100	DM 80%; SPEC 20% (Order blank envelopes)	49 0 0	Private	1
266	248 Action Printing , Fond du Lac, WI Div., Gannett Co., McLean, VA	\$16.38	\$19.62	-17	Gregg Davies	109	CAT 27%; DIR 19%; PUB 14%; BKS 10%; NEWS 8% SPEC 12% (Manuals, fulfillment)	14 11 3	Public	1
267	265 Data Papers , Muncy, PA	\$16.32	\$17.66	-8	Jerry Wertz	77	BF 40%; DM 15%; COM 10%; PKG 10%; DIG 10%	44 0 15	Private	1
268	255 Toof Commercial Printing , Memphis, TN Div., McFadden Communications, Memphis, TN	\$16.30	\$18.90	-14	Stillman McFadden	102	COM 70%; CAT 15%; DM 10%; BKS 5%	8 25 0	Private	2
268	335 Westamerica Graphics , Foothill Ranch, CA	\$16.30	\$12.00	+36	Doug Grant	54	COM 60%; DM 30%; CAT 10%	0 20 0	Private	1
270	302 Impress Communications , Chatsworth, CA	\$16.25	\$14.50	+12	Paul Marino	75	COM 40%; PKG 20%; CAT 20%; PREP 10%; DM 10%	0 23 0	Private	1
271	264 Omaha Print , Omaha, NE	\$16.00	\$17.70	-10	Steven D. Hayes	100	DM 60%; COM 35%; DIG 5%	6 15 7	Private	1
271	282 The Old Trail Printing Co. , Columbus, OH	\$16.00	\$16.00	-	Mary M. Held	90	COM 70%; DIG 15%; DM 13%; PREP 2%	0 4 27	Private	1
271	252 Riegel Printing , Ewing, NJ	\$16.00	\$19.00	-16	Kathleen Atkins	75	COM 35%; FIN 15%; DM 10%; PKG 10%; DIG 10%	0 30 0	Private	1
274	266 Boyd Brothers , Panama City, FL	\$15.95	\$17.54	-9	James A. Boyd Jr.	115	PUB 75%; COM 25%	4 24 3	Private	1
275	256 ABS Graphics , Addison, IL	\$15.70	\$18.60	-16	Kenneth Vander Veen	100	COM 71%; SPEC 10% (Fulfillment); DM 10%; DIG 9%	0 21 0	Private	1
276	252 ProGraphics Communications , Atlanta, GA	\$15.46	\$19.00	-19	John R. Pope	80	COM 45%; DM 18%; PUB 10%; DIG 10%; FIN 7%	N/A	Private	1
277	275 Central States Business Forms , Dewey, OK Div., Adams Investment, Bartlesville, OK	\$15.30	\$16.60	-8	Kenneth G. Adams	135	BF 99%; SPEC 1%	81 2 4	Private	2
277	305 L-L Printers , Carlsbad, CA	\$15.30	\$14.10	+9	Bill Anderson	105	DIG 25%; COM 20%; CAT 20%; DM 15%; PKG 8%	0 26 19	Private	3
279	291 United Graphics , Mattoon, IL	\$15.20	\$15.60	-3	Stan Freeman	116	BKS 70%; DIR 10%; CAT 10%; DIG 10%	0 22 2	Private	1
279	259 EP Graphics , Berne, IN Div., Dynamic Resource Group, Berne, IN	\$15.20	\$18.20	-16	Tyler N. Kitt	80	CAT 47%; PUB 46%; SPEC 3% (Fulfillment); BKS 3%	18 0 0	Private	1
281	279 Dual Graphics , Brea, CA	\$15.10	\$16.30	-7	James Joyce	83	DIG 20%; COM 20%; DM 20%; CAT 20%; BKS 5%	0 20 1	Private	1
282	298 Smith Edwards Dunlap , Philadelphia, PA	\$15.00	\$15.00	-	Jonathan Shapiro	105	COM 75%; FIN 10%; PREP 10%; NEWS 5%	9 24 0	Private	1
282	282 Carter Printing , Richmond, VA	\$15.00	\$16.00	-6	Wayne R. Carter	110	PUB 20%; PKG 18%; BKS 15%; CAT 15%; DIR 10%	0 23 0	Private	1
282	282 Tucker Castleberry , Atlanta, GA	\$15.00	\$16.00	-6	Tuck Tucker	85	COM 80%; PUB 10%; DM 10%	0 20 4	Private	2
282	324 Envision Graphics , Bloomingdale, IL	\$15.00	\$13.00	+15	Kevin Franz	70	COM 80%; DM 10%; PUB 5%; DIG 3%	0 28 8	Private	1
286	268 Daily Printing , Plymouth, MN	\$14.80	\$17.38	-15	R. Peter Jacobson	75	COM 70%; DM 15%; DIG 15%	0 26 3	Employee	1
287	301 Bay State Envelope , Mansfield, MA	\$14.79	\$14.54	+2	Russell E. Frizzell	32	PKG 90%; DIG 10%	0 1 9	Private	1
288	276 Covenant Graphics , Jefferson City, MO	\$14.72	\$16.52	-11	J. Moore, D. Moore, D. Porter, G. Meeker	120	PUB 50%; COM 30%; DM 10%; DIR 5%; DIG 5%	0 37 9	Private	2

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289	290 IBSDirect , King of Prussia, PA	\$14.70	\$15.70	-6	George H. Schnyder	48	DM 90%; BF 10%	63 0 0	Private	1
289	322 ASAP Printing , Salt Lake City, UT	\$14.70	\$13.20	+11	Patricia Aharonov	100	COM 100%	0 50 5	Private	3
291	270 Cohber Press , Rochester, NY	\$14.60	\$17.18	-15	Eric C. Webber	94	DIG 38%; COM 36%; DM 12%; PKG 4%; CAT 4%	0 38 5	Private	1
292	340 Kay Printing , Clifton, NJ Sub., K. M. Media Group, Clifton, NJ	\$14.41	\$11.78	+22	Richard Kirschenbaum	55	COM 80%; BF 10%; SPEC 5%; INS 5%	1 22 6	Private	1
293	297 Etheridge Printing , Dallas, TX	\$14.30	\$15.10	-5	Howard Etheridge	85	COM 70%; DM 20%; DIG 10%	0 5 2	Private	1
294	305 Cardinal Color Group , Chicago, IL	\$14.20	\$14.10	+1	Patrick LeBeau	49	DM 50%; FIN 30%; COM 10%; DIG 10%	1 6 1	Private	2
295	305 Datatel Resources , Monaca, PA	\$14.00	\$14.10	-1	Allen J. Simon	62	SPEC 50% (Custom jumbo rolls); BF 50%	42 0 0	Private	1
295	287 A&M Label , Wixom, MI	\$14.00	\$15.90	-12	Jim Listerman	75	PKG 88%; DIG 10%; PREP 2%	0 0 61	Private	2
297	288 The Harty Press , New Haven, CT	\$13.94	\$15.80	-12	George R. Platt	85	DM 35%; COM 35%; INS 20%; PREP 5%; CAT 5%	0 25 0	Private	1
298	333 Vision Graphics , Loveland, CO	\$13.75	\$12.20	+13	Mark Steputis	90	COM 30%; CAT 30%; DM 10%; DIG 10%; INS 10%	0 26 0	Private	2
298	309 Nowata Printing , Springfield, MO Div., Community Publishers, Bentonville, AR	\$13.75	\$14.00	-2	Charles Heidelberg	125	INS 50%; NEWS 25%; CAT 10%; COM 10%; PUB 5%	64 0 0	Private	2
300	267 Trumbull Printing , Trumbull, CT Sub., Hersam Acorn Newspapers, Ridgefield, CT	\$13.50	\$17.50	-23	Gustave C. Semon	100	NEWS 50%; PUB 20%; COM 10%; DIR 10%; CAT 5%	69 0 0	Private	1
301	313 Heritage Solutions , El Reno, OK	\$13.22	\$13.90	-5	David Delana	88	COM 35%; DM 20%; DIG 15%; BKS 15%; CAT 10%	0 19 0	Private	1
302	330 Indexx Inc. , Greenville, SC	\$13.20	\$12.63	+5	Jordan Finn	96	DM 25%; INS 15%; CAT 15%; COM 12%; BKS 10%	0 18 0	Private	1
303	318 MidAtlantic Printers , Altavista, VA	\$13.16	\$13.30	-1	Charles Edwards	97	COM 45%; PUB 30%; CAT 25%	0 20 1	Private	1
304	313 California Lithographers , Concord, CA	\$13.10	\$13.90	-6	Mardjan Taheri	81	COM 50%; DM 20%; SPEC 10% (Wide-format); PKG 10%	0 28 0	Private	1
305	296 Neyenesch Printers , San Diego, CA	\$13.00	\$15.15	-14	Cliff Neyenesch, Carol A. Bentley	65	COM 100%	0 23 3	Private	1
305	263 Hopkins Printing , Columbus, OH	\$13.00	\$17.81	-27	James F. Hopkins	95	COM 44%; DM 24%; PUB 11%; DIG 11%; CAT 10%	0 30 4	Employee	1
305	324 Metropolitan Fine Printers , Vancouver, British Columbia, Canada Div., Kallas Holding, Vancouver, Canada	\$13.00	\$13.00	-	George Kallas	55	INS 30%; DM 15%; BKS 10%; COM 10%; FIN 10%	0 20 0	Private	1
305	298 Gator Communications Group , Fairfield, NJ	\$13.00	\$15.00	-13	Richard Bitetti	62	DM 30%; BKS 20%; PKG 15%; CAT 10%; FIN 10%	0 30 2	Private	2
309	279 Franklin Communications , Miami, FL	\$12.90	\$16.30	-21	Peter J. Dunne	80	COM 28%; CAT 16%; DM 15%; DIG 15%; BKS 10%	12 20 8	Private	1
310	288 Todd Allan Printing , Beltsville, MD	\$12.78	\$15.80	-19	Allan Kullen	65	COM 92%; DIG 8%	0 6 4	Private	1
311	303 Printgraphics Inc. , Vandalia, OH	\$12.74	\$14.46	-12	Paul Curry	91	BF 50%; DM 40%; INS 10%	62 0 0	Private	2
312	286 Consolidated Press , Seattle, WA	\$12.63	\$15.96	-21	Gary R. Stone	65	PUB 40%; COM 15%; BKS 15%; CAT 10%; DM 10%	2 2 1	Private	2
313	309 Rhino Print Solutions , Richmond, British Columbia, Canada	\$12.57	\$14.00	-10	David Allan	70	COM 40%; CAT 20%; INS 20%; PUB 10%; BKS 5%	0 31 0	Private	2
314	309 Pazazz , Montreal, Quebec, Canada	\$12.50	\$14.00	-11	Warren Werbit	65	COM 50%; DIG 20%; PKG 10%; CAT 10%; DM 5%	0 12 8	Private	1
315	321 Tapecon Inc. , Buffalo, NY	\$12.46	\$13.23	-6	Alan K. Davis	98	PKG 83%; SPEC 17% (Membrane keypads)	0 0 52	Private	2
316	295 Econoprint , Verona, WI	\$12.31	\$15.17	-19	David Roloff	98	COM 39%; DIG 20%; DM 15%; SPEC 9% (Web/design)	0 27 11	Private	1
317	341 Rider Dickerson , Bellwood, IL	\$12.30	\$11.60	+6	William Barta	63	COM 70%; PKG 20%; PREP 10%	0 29 0	Private	1
317	316 McCormick-Armstrong , Wichita, KS	\$12.30	\$13.50	-9	Jacob W. Shaffer	80	COM 63%; CAT 10%; INS 8%; DM 7%; BKS 5%	10 8 0	Private	2

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319	332	Salem Printing , Winston-Salem, NC	\$12.28	\$12.42	-1	Phil Kelley, Jr.	79	PKG 63%; COM 18%; FIN 12%; DIG 6%	0 24 12	Private	1
320	313	Graphic Visual Solutions , Greensboro, NC	\$12.25	\$13.90	-12	Bryan Hall	75	COM 50%; PKG 50%	0 26 35	Private	1
321	353	Color Craft Graphic Arts , Manitowoc, WI	\$12.22	\$11.00	+11	Tom Foster, Steve Mirecki	56	PKG 90%; COM 10%	0 24 0	Private	1
322	347	Metzgers Inc. , Toledo, OH	\$12.15	\$11.56	+5	Joe Metzger, Tom Metzger	77	COM 50%; DIG 25%; DM 15%; SPEC 10% (Web-to-print; fulfillment)	0 14 2	Private	1
323	335	Worldwide Ticketcraft , Boynton Beach, FL	\$12.14	\$12.00	+1	Erik Covitz	100	SPEC 70% (Tickets); DIG 30%	0 3 27	Private	2
324	278	Canfield & Tack , Rochester, NY	\$12.10	\$16.40	-26	Daniel J. Mahany	72	COM 65%; DM 18%; DIG 8%; CAT 6%	0 29 0	Employee	1
324	298	Professional Printers , W. Columbia, SC	\$12.10	\$15.00	-19	Jimmy Kohn	89	COM 55%; CAT 20%; DM 15%; DIG 10%	0 20 1	Private	1
326	324	Techprint Inc. , Lawrence, MA	\$12.00	\$13.00	-8	Paul J. Durant	100	PKG 85%; COM 5%; DIG 5%; INS 5%	8 20 10	Private	1
327	339	Vox Printing , Oklahoma City, OK	\$11.97	\$11.86	+1	LaVerna Reid	50	COM 72%; DIG 18%; INS 6%; PREP 2%	28 1 5	Private	1
328	350	Paravista Inc. , Piscataway, NJ	\$11.90	\$11.36	+5	Michael Spallucci	26	DIG 25%; DM 15%; COM 15%; PKG 15%; PREP 10%	0 13 8	Private	1
329	292	Harmony Printing & Development , Liberty, MO	\$11.80	\$15.30	-23	Larry G. Wilson	48	PUB 30%; COM 23%; CAT 15%; DIR 15%; DM 5%	13 0 1	Private	1
330	359	K&D Graphics, Printing and Packaging , Orange, CA	\$11.72	\$10.63	+10	Don Chew	54	PKG 60%; COM 22%; DM 5%; CAT 5%; INS 3%	4 29 0	Private	1
331	309	Best Press , Addison, TX	\$11.60	\$14.00	-17	Wendy Kalisher	75	COM 89%; DIG 6%; DM 5%	0 22 3	Private	1
332	292	Colorado Printing , Grand Junction, CO	\$11.50	\$15.30	-25	Michael Antonucci	87	CAT 40%; DM 30%; COM 20%; DIG 10%	0 28 0	Private	1
332	353	HighRoad Press , New York, NY	\$11.50	\$11.00	+5	Hallie Satz	48	COM 50%; DM 15%; INS 10%; PUB 10%; CAT 5%	0 12 0	Private	1
332	304	Meridian Graphics , Tustin, CA	\$11.50	\$14.40	-20	David Melin	51	COM 100%	N/A	Private	1
335	308	Belk Printing Technologies , Pineville, NC	\$11.38	\$14.02	-19	Lee Ellen Turnbull	52	COM 55%; DM 13%; PKG 10%; DIG 10%; CAT 5%	0 12 0	Private	1
336	346	Webb Communications , Williamsport, PA	\$11.34	\$11.58	-2	Mark P. Lundberg	48	NEWS 28%; PUB 26%; CAT 14%; COM 11%; INS 8%	29 0 0	Private	1
337	351	Interprint Web & Sheet Fed , Clearwater, FL Sub., Morten Enterprises, Clearwater, FL	\$11.30	\$11.28	-	James E. Morten	101	PUB 50%; CAT 20%; DIR 10%; DM 10%; INS 10%	12 9 0	Private	3
338	329	Edwards Graphic Arts , Des Moines, IA	\$11.19	\$12.73	-12	James Edwards III	78	COM 70%; DM 20%; FIN 5%; PKG 5%	0 18 2	Private	2
339	341	Johnson Printing , Denver, CO Div., Johnson Publishing, Boulder, CO	\$11.03	\$11.60	-5	Kevin Wright	60	COM 50%; PUB 20%; CAT 20%; DIR 5%; BKS 5%	6 5 0	Private	2
340	341	Stylecraft Printing , Canton, MI	\$10.80	\$11.60	-7	Richard A. Pesci	68	BF 72%; COM 23%; PKG 5%	32 14 0	Private	3
340	348	Integrity Graphics , Windsor, CT	\$10.80	\$11.50	-6	Joseph E. La Valla	68	COM 55%; PREP 20%; DM 10%; DIG 10%; DIR 5%	0 15 0	Private	1
342	369	Fine Line Graphics , Columbus, OH	\$10.70	\$9.80	+9	James M. Basch	49	COM 50%; DM 20%; CAT 15%; PUB 10%; BF 5%	0 22 1	Private	1
343	371	Ambrose Printing , Nashville, TN	\$10.60	\$9.60	+10	John L. Ambrose III	60	COM 30%; DIR 20%; CAT 10%; PKG 10%; BKS 10%	8 19 0	Private	1
343	282	Global Group , Fort Worth, TX	\$10.60	\$16.00	-34	Jim Wolf	71	COM 53%; PKG 30%; DIG 13%; PUB 2%	4 30 0	Private	1
343	360	Kelmescott Communications , Aurora, IL	\$10.60	\$10.55	-	Scott Voris	56	COM 40%; DM 35%; DIG 15%; SPEC 10% (Web programs, design)	0 8 0	Private	2
346	363	Rose Printing , Tallahassee, FL	\$10.50	\$10.00	+5	Charles Rosenberg	60	BKS 60%; PUB 30%; CAT 5%; COM 5%	13 9 0	Private	1
346	333	Captiva Group , Albuquerque, NM	\$10.50	\$12.20	-14	Tony Fernandez	90	COM 40%; SPEC 30% (Point-of-sale); PKG 30%	0 23 0	Private	2
348	328	Delzer Lithograph , Waukesha, WI	\$10.30	\$12.80	-20	Eric Delzer	70	COM 50%; DIG 35%; SPEC 15% (Wide-format; fulfillment)	5 14 0	Private	1

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349	320	La Crosse Graphics , La Crosse, WI	\$10.18	\$13.24	-23	Tim Morgan	84	COM 95%; SPEC 5% (Large-format)	6 25 2	Private	1
350	400	Visions Inc. , Brooklyn Park, MN	\$10.16	\$4.00	+154	Jon Otto	80	COM 40%; DM 20%; DIG 10%; CAT 5%; FIN 5%	0 6 2	Private	1
351	352	Gintzler Graphics , Buffalo, NY	\$10.00	\$11.20	-11	Franklin J. Nice	54	PKG 100%	0 0 72	Private	1
351	363	Shelton-Turnbull , Eugene, OR	\$10.00	\$10.00	-	Barry Miller	75	COM 50%; BF 25%; DM 10%; DIG 10%; PKG 5%	5 10 10	Employee	1
351	281	O'Neil Printing , Phoenix, AZ	\$10.00	\$16.08	-38	Anthony Narducci	68	DIG 30%; COM 25%; BKS 20%; DM 15%; PUB 10%	0 20 5	Employee	1
351	274	Chromatic Lithographers , Glendale, CA	\$10.00	\$16.82	-41	Richard Sevigny	50	COM 50%; PKG 30%; SPEC 10%; CAT 5%; DM 5%	0 26 0	Private	2
351	363	ATL Ad Tape & Label , Menomonee Falls, WI	\$10.00	\$10.00	-	Donald Dohert	53	SPEC 50%; DM 25%; PKG 25%	N/A	Private	1
351	353	B&B Printing , Richmond, VA	\$10.00	\$11.00	-9	Michael Bland	60	COM 85%; DIG 15%	0 25 0	Private	1
351	317	Fineline Printing Group , Indianapolis, IN	\$10.00	\$13.40	-25	Richard Miller	65	COM 39%; PUB 12%; DIG 10%; BF 10%; PREP 10%	0 42 10	Private	1
358	378	Creative Printing , Merriam, KS	\$9.91	\$8.66	+14	Sheryl K. Leavey	38	SPEC 50% (POP Signage); COM 25%; DIG 25%	0 4 14	Private	1
359	327	Associates International , Wilmington, DE	\$9.79	\$12.97	-25	Charles L. Copeland	54	COM 32%; INS 30%; DM 20%; BKS 18%	0 16 6	Private	2
360	370	Cavanaugh Press , Baltimore, MD	\$9.60	\$9.70	-1	Robert C. Atwell	65	COM 40%; DM 30%; PUB 10%; BKS 10%	0 16 5	Private	2
360	341	Print NW , Tacoma, WA	\$9.60	\$11.60	-17	Jeffery Beardemphl	64	COM 67%; SPEC 18% (Wide-format); DIG 15%	0 16 0	Private	1
362	341	Diversified Printers , La Mirada, CA	\$9.47	\$11.60	-18	Kenneth Bittner, Gerald Tominaga	55	COM 35%; BKS 20%; CAT 15%; FIN 15%; DM 10%	18 6 0	Private	1
363	319	Crossmark Graphics , New Berlin, WI	\$9.30	\$13.25	-30	James Dobrzynski Sr.	50	COM 100%	0 17 0	Private	1
363	380	Litho Press , Indianapolis, IN	\$9.30	\$8.10	+15	Bernie Lacy	26	PKG 80%; SPEC 20% (POP Displays)	N/A	Private	1
365	353	The Merrick Printing Co. , Louisville, KY Div., Merrick Industries, Louisville, KY	\$9.20	\$11.00	-16	M. David Merrick	65	COM 60%; CAT 20%; PUB 10%; INS 10%	4 13 8	Private	1
366	338	Magna IV Communications , Little Rock, AR	\$9.10	\$11.90	-24	Patricia Middleton	60	COM 100%	0 14 4	Private	1
367	349	The R.L. Bryan Co. , Columbia, SC	\$9.00	\$11.40	-21	Chris Christiansen	100	COM 50%; PUB 46%; FIN 4%	6 14 0	Private	1
367	381	Premier Printing and Mailing , Stratford, CT	\$9.00	\$7.50	+20	Tim Cicchese	50	COM 35%; DIG 25%; DM 10%; FIN 5%; BF 5%; CAT 5%	0 4 6	Private	1
369	362	McCourt Label , Lewis Run, PA	\$8.90	\$10.20	-13	David G. Ferguson	65	SPEC 50%; PKG 30%; DM 20%	0 0 8	Private	1
370	379	Graphic Dimensions , Austell, GA	\$8.79	\$8.60	+2	Jay Scammell	85	FIN 55%; BF 30%; COM 10%; DM 5%	52 16 0	Private	3
371	353	Grand Rapids Label , Grand Rapids, MI	\$8.75	\$11.00	-20	William M. Muir	60	PKG 100%	0 0 13	Private	1
372	358	The Zenger Group , Buffalo, NY	\$8.58	\$10.70	-20	Stephen R. Zenger	65	COM 40%; DM 35%; DIG 15%; PREP 5%; CAT 3%	0 70 30	Private	3
373	331	ArborOakland Group , Royal Oak, MI	\$8.50	\$12.47	-32	James Russell	53	DM 30%; COM 30%; DIG 15%; PUB 15%; BF 10%	12 10 5	Private	1
374	368	Hagg Press , Elgin, IL	\$8.37	\$9.89	-15	Kern W. Hagg Jr.	66	BKS 38%; COM 25%; PUB 10%; DM 5%; CAT 5%	10 33 2	Private	1
375	372	Reflections Inc. , Minneapolis, MN	\$8.34	\$9.43	-12	Chris Clemens	53	COM 50%; DM 25%; DIG 15%; SPEC 10% (Wide-format)	0 22 3	Private	1
376	361	Acculink , Greenville, NC	\$8.13	\$10.24	-21	Tom O'Brien, Lindsay Gray	62	DIG 45%; BKS 30%; COM 15%; DIR 5%; DM 5%	1 8 6	Private	1
377	363	Dolce Brothers Printing , Maywood, NJ	\$8.00	\$10.00	-20	Glenn Dolce	25	COM 50%; FIN 25%; DM 25%	0 20 0	Private	1
377	375	Foster Printing Service , Michigan City, IN	\$8.00	\$9.00	-11	Nicholas Griswold	65	PUB 30%; CAT 20%; INS 15%; DIG 15%; DM 11%	5 14 1	Private	1
379	374	5 Day Business Forms Mfg. , Anaheim, CA	\$7.90	\$9.07	-13	Leslie Messick	50	BF 100%	25 0 0	Private	1

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Ranking '10	'09	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Press Units: Web Offset, Sheetfed, Other	Ownership	Plants
380	381	Colonial Printing , Warwick, RI	\$7.70	\$7.50	+3	Raymond G. Menna	41	COM 24%; INS 20%; CAT 20%; DM 15%; PUB 10%	0 19 0	Private	1
381	373	Hi-Tech Printing , Fairfield, OH	\$7.64	\$9.34	-18	Robert P. Dillingham	28	PKG 100%	18 5 20	Private	1
382	388	Haig Graphic Communications , Hauppauge, NY	\$7.50	\$6.92	+8	James Kalousdian	45	COM 100%	6 13 0	Private	1
382	377	Team Concept Printing & Thermography , Carol Stream, IL	\$7.50	\$8.90	-16	Anthony Rouse	55	COM 72%; DIG 15%; DM 5%; BKS 3%; SPEC 3%	0 10 2	Private	1
384	392	ProGraphics , Rosemead, CA	\$7.30	\$6.50	+12	Timothy L. Stevens	40	DM 25%; CAT 20%; COM 20%; PKG 15%; DIG 15%	0 19 0	Private	1
385	385	Puritan Press , Hollis, NH	\$7.20	\$7.20	-	Kurt Peterson	50	COM 55%; PUB 10%; CAT 10%; DIG 10%; PREP 5%	0 18 6	Private	1
386	376	B&W Press , Georgetown, MA	\$7.13	\$8.95	-20	Paul J. Beegan	47	DM 65%; SPEC 30%; PREP 5%	44 0 0	Private	1
387	363	Argus Avante Graphic Communications , Niles, IL	\$7.00	\$10.00	-30	Jerry Siegel	60	COM 65%; DIG 25%; PREP 5%; DM 5%	0 6 4	Private	1
388	387	Bramkamp Printing , Cincinnati, OH	\$6.75	\$7.00	-4	Larry Kuhlman	30	COM 75%; DIG 25%	0 6 2	Private	1
389	385	Benson Media , Ball Ground, GA	\$6.70	\$7.20	-7	Brian Benson	60	N/A	N/A	Private	1
390	389	Garrison Printing , Pennsauken, NJ	\$6.20	\$6.80	-9	Jake Garrison	35	COM 100%	0 15 0	Private	1
391	384	Carlith Printing , Carpentersville, IL	\$6.00	\$7.34	-18	James Erber	32	INS 25%; CAT 20%; PKG 10%; PUB 10%; SPEC 10%	0 16 0	Private	1
392	391	Supreme Graphics , Arcadia, WI Div., Blaschko Enterprises, Arcadia, WI	\$5.82	\$6.55	-11	Charles Blaschko	55	COM 95%; DIG 5%	0 23 3	Private	1
393	390	General Press , Natrona Heights, PA	\$5.80	\$6.70	-13	James V. Wolff	49	PKG 70%; COM 30%	0 33 0	Employee	1
394	393	PrintManagement LLC , Cincinnati, OH	\$5.65	\$6.12	-8	Joe Desch	41	DIG 54%; DM 14%; BKS 12%; BF 8%; COM 8%	0 4 3	Private	1
395	383	Lester Lithograph , Anaheim, CA	\$5.50	\$7.49	-27	Robert Miller	40	COM 100%	0 20 0	Private	1
395	394	Total Printing Systems , Newton, IL	\$5.50	\$5.52	-	Richard M. Lindemann	44	BKS 75%; DIG 20%; DIR 3%; CAT 2%	2 3 6	Private	1
397	397	Vista Graphic Communications , Indianapolis, IN	\$5.20	\$4.50	+16	Tim Rolfsen	24	PKG 40%; DM 25%; COM 20%; DIG 15%	N/A	Private	1
398	395	Mutual Engraving , W. Hempstead, NY	\$5.00	\$5.50	-9	Salvatore Forelli	64	COM 65%; SPEC 35% (Engraving, foil stamping, thermography)	1 20 10	Private	1
399	399	Northern Ohio Printing , Cleveland, OH	\$4.50	\$4.20	+7	Gary Chmielewski	35	PKG 25%; COM 20%; CAT 20%; DM 10%; BF 5%	0 10 1	Private	1
400	398	AJ Images , Roselle, NJ	\$4.23	\$4.46	-5	Janet Greebel	26	COM 95%; DIG 5%	0 4 1	Private	1

NOT LISTED?

Should your company have appeared on this ranking? If so, we want to know for next year's listing. Write to: PRINTING IMPRESSIONS, Attn: Special Projects Editor, 1500 Spring Garden St., 12th Floor, Philadelphia, PA 19130.

The 2010 PRINTING IMPRESSIONS 400 ranking was compiled and edited by Julie Greenbaum, Associate Editor.

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